

# PRIYANKA SHARMA

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## Contact

Stuart School of Business  
Illinois Institute of Technology  
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## Employment

Work In Progress \Unsolicited Ratings" (with Suraj Shekhar).

\Consumer Search with Vertical Differentiation" (with Silvana Krasteva).

\I-Deals Differentiation and Team Effectiveness: Contextual Effects of Communication" (with Smriti Anand).

Grants \Negotiating I-deals: Career Management in the new Economy" (with Smriti Anand). Illinois Tech Faculty Innovation Grant sponsored by Coleman Foundation. \$2000 awarded.

\Information asymmetry in relational contracts: I-deals differentiation to individual & team effectiveness relationship as an exemplar" (with Smriti Anand). Stuart School of Business Dean's Summer 2017 Research Grant. \$5000 awarded.

Teaching Experience Stuart School of Business, Illinois Institute of Technology, USA

- Mathematical Methods for Economics (Doctoral level)
- Basic Microeconomic Theory (Doctoral level)
- Strategic Decision Making and Negotiations (Graduate level)
- Managerial Economics (Graduate level)
- Business Economics (Undergraduate level)
- Game Theory for Managers (Undergraduate level)
- Principles of Economics (Undergraduate level)
- Economics of the Firm (Undergraduate level)

Department of Economics, Texas A&M University, USA

- Principles of Microeconomics (Undergraduate level)

Invited Presentations and Conferences

**2018:** Economics & Privacy Research Roundtable at University of Arizona, AZ; Midwest Economic Association Meetings at Evanston, IL; International Industrial Organization Conference at Indianapolis, IN.

**2017:** Midwest Academy of Management Annual Meetings at Chicago, IL.

**2016:** Western Economic Association International Annual Conference at Portland, OR; Illinois Economic Association Annual Meetings at DePaul University, IL; Midwest Economic Theory Meetings at Purdue University, IN.

**2015:** Academy of Management Annual Meetings at Vancouver, Canada.

**2014:** Midwest Economic Theory Meetings at IUPUI, IN; International Conference on Game Theory at Stony Brook University, NY; Workshop on Innovations, Patents and Licensing at Stony Brook University, NY; University of Illinois at Urbana-Champaign, IL (Invited); Winter School at Delhi School of Economics, India; Annual Conference on Economic Growth and Development at ISI-Delhi, India; Kamrah Institute of Information Technology, India.

**2013:** Illinois Tech Stuart School of Business at Chicago, IL; Illinois Economic Association Annual Meetings at DePaul University, IL.

**2012:** Southern Economic Association at New Orleans, LA; Texas Economic Theory Camp at Southern Methodist University, TX; International Conference on Game Theory at Stony Brook University, NY; Midwest Economic Theory Meetings at Indiana University, IN; Southwestern Social Science Association Meetings at San Diego, CA; Student Research Week at Texas A&M University, TX.

**2011:** Delhi School of Economics at University of Delhi, India; Midwest Economic Theory Meetings at Vanderbilt University, TN.

Awards	<p><b>S. Charles Maurice Graduate Fellowship in Economics</b> for academic excellence in 2011-12 academic year at Texas A&amp;M University.  Graduate Student Council Travel Award for presentation at International Conference on Game Theory in Stony Brook in Summer 2012.  Office of Graduate Studies Research and Presentation Travel Grant for presentation at SSSA Meetings in San Diego in Spring 2012.  <i>Private Enterprise Research Center Bradley Fellowship</i> for the 2011-12 academic year at Texas A&amp;M University  <b>Gail Frey Monson Memorial Scholarship</b> for the 2010-11 academic year at Texas A&amp;M University.  <b>Prof. Balvir and Ranjana Singh Memorial Scholarship</b> for academic years 2006-2008 at Delhi School of Economics, University of Delhi New Delhi, India.</p>														
Achievements	<p>Received Graduate Teaching Academy (GTA) Fellow Certification in 2011-2012.  Won 1<sup>st</sup> place in Oral Presentations (Graduate) in Social Sciences, Business, and Public Policy at 2012 Student Research Week, TAMU.  Achieved 37th rank among 150 candidates selected from all over India in the competitive entrance exam for M.A Economics in Delhi School of Economics, University of Delhi New Delhi, India in June 2006.</p>														
Refereeing	<p>Information Economics and Policy, Journal of Institutional &amp; Theoretical Economics, Journal of Economics &amp; Management Strategy, Journal of Economic Behavior &amp; Organization, Economics Bulletin.</p>														
Advising	<table border="0" style="width: 100%;"> <tr> <td style="padding-right: 20px;">Weiquan Cheng (Ph.D. Committee Member)</td> <td></td> </tr> <tr> <td>Tianyu Zhao (Ph.D. Committee Member)</td> <td style="text-align: right;">May 2019</td> </tr> <tr> <td>Audrey Mathews (Ph.D. Committee Member)</td> <td style="text-align: right;">May 2018</td> </tr> <tr> <td>Yilong Luo (Ph.D. Committee Member)</td> <td style="text-align: right;">May 2018</td> </tr> <tr> <td>Susanna D. Aguilar (Ph.D. Committee Member)</td> <td style="text-align: right;">Dec 2015</td> </tr> <tr> <td>Ghazale Haddadian (Ph.D. Committee Member)</td> <td style="text-align: right;">May 2014</td> </tr> </table>	Weiquan Cheng (Ph.D. Committee Member)		Tianyu Zhao (Ph.D. Committee Member)	May 2019	Audrey Mathews (Ph.D. Committee Member)	May 2018	Yilong Luo (Ph.D. Committee Member)	May 2018	Susanna D. Aguilar (Ph.D. Committee Member)	Dec 2015	Ghazale Haddadian (Ph.D. Committee Member)	May 2014		
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